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Happy 2015 Everyone!

Our President, Val Romero, has been very busy moving his retail store to a new location at 1045 N. Jerrie Ave., so this is not a typical letter from the President. He will resume his wonderful "Aloha Spirit" in the next newsletter.

*Thank You* to all of our amazing NARI of Southern Arizona Members, our Board, and Committees for making 2014 a fantastic year for our chapter! We had just over 400 attendees at our meetings and events throughout the year, averaging 30 people per meeting! I hope everyone has found value in what we do and I also hope to see even more members and your best competitors at every event in 2015.

This year, the Board already has more planned- including a presence at the spring SAHBA Home Show, another fun multi-industry mixer event, and more CEU opportunities for you.

I wish everyone a very prosperous 2015.

~ Rebecca Bushner  
Executive Director, NARI of Southern Arizona

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## Upcoming Chapter Meetings & Special Events

### Upcoming Events

- Jan. 7<sup>th</sup>, NARI Board of Directors Strategic Planning Meeting, Westar
- Jan. 14<sup>th</sup>, Board and Committees meeting, Re-Bath

- Jan. 20<sup>th</sup>, 2015, monthly chapter meeting, Granite Kitchen & Bath
- Jan. 20-22, KBIS, Las Vegas
- Feb. 17<sup>th</sup>, monthly chapter meeting location TBA
- Feb. 27-Mar.1, Desert Dwelling Design Week, Arizona South Chapter of ASID
- Mar. 27-29, SAHBA Home Show. NARI will be in [booth #708](#)
- Apr. 16-18, NARI Nat'l business meeting, Ft. Lauderdale, FL

All events are subject to change. Please check our [Calendar of Events on our website](#) for details and updates on all events.

## Our New Directory is in the Works!

We are very exciting to be planning a new and more colorful NARI member directory for 2015. Some new features: more pages and every NARI member gets a full-color listing with their logo included! Forgot to send your hi-res logo on the 5th? Do it now! Kick-off distribution of the directory will be at the spring Home Show.

## January Chapter Meeting: Granite Kitchen & Bath

One of our newest NARI members will be hosting the January meeting at their showroom, which is located at 5300 N. Casa Grande Hwy, near Sunset Road and I-10. A map link is [here](#). Owner Mike Schiffler will be on hand to show everyone around the slab yard.



*Granite...The Natural Choice for Beauty!*

This meeting will be on Tuesday, January 20<sup>th</sup>, 5-7pm. The presentation will be by the dynamic Bill Nordbrock of [Referral Tree Tucson Business Club](#)- he will be teaching everyone how to speed network! Bill is an expert at networking, so if you need a refresher, he will certainly deliver!



As a courtesy to Mike and his staff, please sure to RSVP to Rebecca by Thursday, January 15<sup>th</sup>. Look for an evite in your email in-box later this week.

## Arizona Transaction Privilege Tax

Taking effect on January 1, 2015, are changes to the prime contracting classification for Arizona Transaction Privilege Tax, "TPT". Tax law changes will affect



contractors and sub-contractors- and it turns out to be more of a tax break for you, so it's worth getting more information. Rumors that enforcement will be delayed for 6 months or more have been greatly exaggerated.

We had a fantastic turn-out at the two workshops at Floor & Décor on December 30<sup>th</sup>- and we'd like to make sure everyone that missed it can find out about this important tax law change.

The next FREE workshop will also be at [Floor & Decor](#) in January. It will be a morning workshop, so stay tuned for more information to be emailed out in the next week. Or check [this web page](#) for the latest workshops in Arizona. More information on this tax is [here](#).

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## Thank You Ferguson!



The party at Ferguson was pretty amazing- the food, the fantastic gift raffle, the great company, the remodeled showroom! There were some wonderful gift items won by attendees, including a BBQ gift basket donated by Arizona Grill & Hearth, a red KitchenAid stand mixer donated by Ferguson, wine gift baskets donated by Re-Bath and



5-Day Kitchens, a gift certificate from Bob's Steak and Chop House from the Omni, and more.

The Executive Chef from the Omni Tucson National Resort and his crew were on hand to create a gorgeous array of appetizers and small bites that was truly spectacular. There was even a Sous-vide cooking demonstration! Matt Chapman and his amazing staff were on hand to make sure everything went smoothly and everyone had a great time.

Ferguson really knows how to put everyone into the holiday spirit! Thank you to everyone that made this event a success. For more photos, please check out our NARI Facebook page.

## Sponsorships Available Soon!

One of our Board members is working on a new Sponsorship Program with different levels, benefits, and more for our NARI members. What is a sponsorship? It's when your company commits resources or money to support NARI in exchange for your company name and logo on a banner, our website, newsletter, or other marketing communications. This will make it easier for you to plan your budget for the year as well and help our chapter plan ahead. Stay tuned for more information on how you can participate as a sponsor in the next few weeks.

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