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Hello NARI Members

I'll start with a big thank you to Lisa and Jeff Walling for hosting our July chapter meeting in their beautiful showroom. Also, I want to thank Jessica Herring for sharing her expertise on the OZ Principle.

I'm using this newsletter to remind everyone about the event our chapter is hosting on October 10th. We are organizing a great [Remodeling Materials Parking Lot Sale](#) that will benefit our chapter and Habitat for Humanity's HabiStore. The money we receive from the sale of your donated items will help bring our chapter better speakers, more equipment, and additional time for the director to promote NARI, printing more directories, and increased NARI awareness in the community. These all contribute to our goals, as NARI leadership, of increase the benefits and return to our members.

Any of the donated items that do not sell will be donated to the HabiStore. They use the proceeds of HabiStore sales to purchase lumber and other building materials to construct new homes or remodel existing homes of less fortunate hard working local families. Additionally, the HabiStore is proud of the *250 tons* of donated building materials they keep out of our local landfills.

Natalie Proudfoot is the new HabiStore Procurement Manager and volunteered to help us with this event. She joins Jillian Puglisi, Rebecca Bushner and myself as the entire event committee. We are going to make sure this event is organized to be as successful as we can make it but we really need some additional volunteers.

With your donations and our strong committee, I'm confident this sale will be profitable to both organizations.

Cheers,

Chris Trafton, President of NARI of Southern Arizona

Upcoming Chapter Meetings & Special Events

Current & Upcoming Events

- Aug. 18th, monthly chapter meeting hosted by Floor & Décor
- Sept. 9-11, **NARI Leadership Summit** in Cleveland, OH
- Sept. 15th, monthly chapter meeting hosted by Sun Lighting
- Oct. 10th, **Remodeling Materials Parking Lot Sale** at The HabiStore
- Oct. 20th, monthly chapter meeting hosted by Arizona Grill & Hearth

All events are subject to change. Please check our [Calendar of Events on our website](#) for details and updates on all events.

New NARI Members!

Please welcome THREE new NARI members! Our little chapter now has 40 members!



1. **American Vision Windows**. Located in Mesa, AZ, they work all over Arizona. In business for 15 years, have earned an Angie's List Super Service Award, fantastic reviews and customer service.
2. **Beyond Paint Remodeling**. Local remodeler with additional handyman capabilities- jobs large and small, plus electrical work! Featured on the TV show "Fix it and Finish It".
3. **DJR Construction**. Newer remodeling contractor with great attention to detail. Customers can't say enough great things about Jamie Riddle's workmanship!

Be sure to introduce yourself to these new members at the next chapter meeting!

August Chapter Meeting Hosted By Floor & Décor!

FLOOR & DECOR

Amazing tile and flooring showroom? Check. Fun people? Check. Dinner? Check. Scavenger hunt? Check.

A scavenger hunt? How cool will that be?! Make sure you arrive on time for the fun!

The presenter at this meeting is Mike Hermann, consultant for **HiVol**- easy home improvement financing for your customers through NARI!



Join NARI members at the **Floor & Decor** showroom for our August chapter dinner meeting! Tuesday, August 18th, 5:30-7:30pm. Please RSVP by Friday, August 14th,

otherwise they might run out of food! We hope to see everyone there! A map to their showroom is [here](#).

Thank You Re-Bath and 5-Day Kitchens!



It was great meeting-we had 11 guests (!) and 23 companies represented! Fabulous food and hospitality were supplied by Jeff and Lisa Walling- always wonderful hosts.

Jessica Herring's (Monark) presentation on the *Oz Principle: Steps to Accountability* was really excellent and everyone was engaged. It appears to be a promising method of changing your company culture. Thanks again to everyone who attended.

NARI's 3rd Annual Bowl-O-Rama Was a Success!

We had 42 bowlers show up at Golden Pin Lanes! An *amazing* turnout! Everyone had a great time. Special thanks to Jillian Puglisi (Ferguson) and Kelly Potter (Eren Design) for making those amazing bowling trophies and for Jessica Herring (Monark) for helping out with this fundraiser. Thanks to everyone that bought tickets- we raised just over \$500.00 for our chapter!



Go to our chapter's Facebook page to see more photos.





Got Benefits?

NARI members who participate in the NARI Marketplace on average **save \$400 per year!** And that doesn't include the Home Depot rebate program! Think of what your business could do with \$400 extra dollars! That almost covers your annual dues. NARI members get special stuff just by joining. If you haven't signed up for [BizUnite](#), call Veronica and she will help set up your company to start saving now.

The Dept. of Labor Clarifies Definition of "Independent Contractor"

This important news from the Department of Labor was shared at by NARI's General Council, [Paula Goedert](#), at the recent Chapter Executive training at NARI's headquarters. This is important information for you, our local business owners. Read about the new definition [here](#).



Last but not Least: CotY Awards!

NARI national now has a new online platform for the CotY award entries and it's much easier than it was before- the new website link will be emailed out very soon. The fees for the National/Regional program go to National/Regional, the fees are \$160/\$170/\$195 (early bird, standard, late entry). More details coming soon!

Our chapter *does not* have our own local chapter awards program set up- but with a committee of three, it could happen! Contact Rebecca if you have CotY questions or are interested in getting our own awards program going.

Visit us online at: [NARI of Southern Arizona](#) [NARI national website](#) Contact the editor: (520)310-3386, Rebecca@nariofsouthernarizona.com All content © 2010-2015 by NARI Southern Arizona - All Rights Reserved