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Hello NARI members of the Southern Arizona Chapter. Thank you for voting me as the new chapter president. Additionally, thank you to Val for doing such a great job as the past president. I have some big Elvis collars to fill!

I like Val's spirit of Aloha, it's a great way of life. I am of a similar set of values which I bring to my business every day; friendly handshake type business with absolute integrity and strong team work. The team at Tucson Rolling Shutters is like a family. In my team meetings it's my objective to discuss kudos for team members, excellent customer service, fix the issues, and constantly instill passion for our mission. I am so passionate about our team, our products and our industry; it's become part of who I am. I'll carry this over to NARI in hopes of making end result successful and have lots of fun doing it!

I want to continue the current chapter goals:

1. Promoting NARI and NARI member companies to the consumers of Tucson
2. Growing the membership
3. Bringing valuable speakers and education to the chapter meetings
4. Sponsorship Opportunities
5. Helping the community through volunteering

The board and committees will work together to continue these and all the goals of the chapter. Make sure you voice any idea or suggestion as they are always welcome. Did you know May is National Remodeling month? NARI national has some extra tools to get homeowners excited about remodeling. <http://www.nari.org/industry/nhim/> 2015 is a great year for homeowners to take on a new remodeling project. NARI can help them with the best contractors to complete their project. It's a fact that as the economy strengthens banks are willing to finance more homeowners and they will hire more remodelers. The other benefit is the housing market is not moving terribly fast so people are staying in their homes longer. They know the improvements made now are a great investment but will also improve their comfort and quality of life.

I'm looking forward to working with everyone to make this year rock!
Cheers,
Chris Trafton, President of NARI of Southern Arizona

Upcoming Chapter Meetings & Special Events

Upcoming Events with links- note the dates

- May is National Remodeling Month!
- May 11th, NARI's 2nd Annual Multi-Industry Mixer at Poppy Kitchen
- May 14, [Lead Renovator Certification course in Tucson](#)
- May 14th, [Lead Renovator Refresher course in Tucson](#)
- May 19th, monthly chapter meeting hosted by Westar, meet the new ROC Director
- June 1st, NARI Nat'l dues increase
- June 16th, monthly chapter meeting hosted by Re-Bath/5-Day Kitchens

All events are subject to change. Please check our [Calendar of Events on our website](#) for details and updates on all events.

NARI Directories- Almost Gone



If you missed the last chapter meeting, come to the May meeting at [Westar](#) and pick up some directories for your own showroom- they are beautiful! We have less than 100 left!

Thank You Sky's Sunlight!

Having a NARI meeting at someone's home is a real treat- especially when it's also a showroom! Sky and his lovely wife Robin showed off the multitude of Velux® skylights all over his house, garage and shed! Everyone enjoyed great food on the patio while Paul Bellows, Chief Performance Officer of [Be Good @ Doing Good](#), talked about retaining "right customers" through the creation of your "Customer Loyalty Plan". It was a great talk about creating raving fans of your business!



May Multi-Industry Mixer at Poppy



A reminder for those of you that RSVP'd: the event is Monday, May 11, 5:30-8pm, at [Poppy Kitchen](#) at the Westin La Paloma ([Map link](#)). NARI members pay \$10 and non-members \$20 per person- call (520) 751-6022 Brenda to pay ahead of time or pay at the door.

Our wonderful sponsors of this event will have tables with their marketing materials set up for your perusal!

There will be appetizers and a no-host bar. This is a networking event, so bring your business cards and your 20-second "speed networking" speech and be ready to meet the coolest people in Tucson!

Our event sponsors:



kysSunlight

WESTAR
KITCHEN & BATH



Join NARI on May 19th at Westar and Meet the New ROC Director!

Tuesday, May 19th is our regular monthly chapter meeting. Don't miss this meeting as you will have a chance to meet Jeffrey Fleetham!

In conjunction with National Remodeling Month, we have the honor of having the new Director of the Arizona Registrar of Contractor's as our presenter.

Governor Doug Ducey appointed Jeff Fleetham as director of the Arizona Registrar of Contractors (ROC) effective February 9, 2015.

His background includes construction, consumer products, consulting, and dispute resolution in both public and private sector industries. He owned 12-88 LLC, a residential project consulting and dispute resolution company, licensed as a B-3 General Residential Remodeling Contractor. He previously worked as an investigator with the Registrar of Contractors from January 2007 to September of 2013.

WESTAR
KITCHEN & BATH

Westar is located at 3850 W Orange Grove Rd, Tucson. A map link is [here](#). Please RSVP by May 15th.

NARI National Dues Increase

Brenda announced at the last chapter meeting that our dues are going up to \$520.00 per year starting on June 1, 2015. This is because the portion of dues we send to NARI National will go up \$20.00, from \$180.00 to \$200.00. A few years ago when NARI raised dues, we decided to cover the cost rather than pass it on to our members.

You can save a little this year if you decide to renew your membership before June 1- even if your membership renewal date is later in the year! Lock in the old dues rate today by calling Brenda- (520) 751-6022.

NARI Member Anniversaries for May, 2015

- Arizona Wholesale Supply Co.- member since 2009
- Tucson Rolling Shutters- member since 2011
- Open Enclose- member since 2009

Congratulations everyone- we truly value your membership!

Visit us online at: [NARI of Southern Arizona](http://NARIofSouthernArizona.com) [NARI national website](http://NARInationalwebsite.com) Contact the editor: (520)310-3386,
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