



MARCH 2016 NAR E-NEWS

NARI OF SOUTHERN ARIZONA'S MONTHLY NEWSLETTER

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Hello NARI chapter,

I hope you got out to enjoy the amazing weather lately. I would like to start by thanking everyone who came out to the David Lupberger presentations. I hope you agree that he had some great ideas on how to work with remodeling customers. These were excellent presentations. Thanks to the sponsors Ferguson's, Tucson Rolling Shutters, and the host Horizon Spa and Pool Parts. Thanks to Rebecca, Tim and Kelly for helping at the event.

I want to make sure everyone is aware that we are missing help on our committees. Our events are budgeted and planned to be fun, competitive or educational. However, successful events require volunteers to make it happen. We are all very busy with our families, companies and other associations but the more volunteers we have the more we can distribute the help. Here are some of the positive aspects to helping on a committee:

- Form friendships and strong bonds with fellow volunteers
- The board is always supporting the committees
- Some committees only need to discuss items via phone or email
- You are not required to attend the board meetings
- Bring fresh new ideas to the chapter
- Help the chapter grow with your direction and suggestions
- Kelly needs help on the Fundraising Committee
- Val needs help on the Marketing Committee
- Jillian needs help on the Education Committee
- Sky and Sand need help on the Membership Committee

If you can't be on a committee, how about bringing a guest to a chapter meeting? I will give guests the spotlight to hear their elevator pitch during introductions. Guests will be able to

network during the chapter meeting and hand out cards to everyone. Let's pull together and help each other make this chapter very successful. I hope you have a most successful month!

Cheers,
Chris Trafton, President of NARI of Southern Arizona

Upcoming Chapter Meetings & Special Events

25 Upcoming Events for 2016- hyperlinks are bold

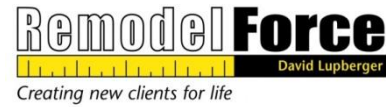
- Mar 9, NARI Board Meeting
- Mar 15, 2016, monthly chapter meeting, located at **Granite Kitchen & Bath**
- Apr 6-9, 2016 **NARI HQ annual business meeting in Austin, TX**
- Apr 10, 2016, **SAHBA Home Show**, NARI will be in booth #724
- Apr 3, NARI Board Meeting
- Apr 19, monthly chapter meeting, located at **Benjamin Supply**, with Board elections
- May 9, NARI's 2nd Annual Multi-Industry Mixer, location TBA
- May 11, NARI Board Meeting
- May 17, monthly chapter meeting, located at **Andrew Lauren Granite's new location**
- Jun 8, NARI Board Meeting
- Jun 21, monthly chapter meeting, located at **Tucson Rolling Shutters**
- Jul 13, NARI Board Meeting
- Jul 19, monthly chapter meeting, located at **Re-Bath & 5-Day Kitchens**
- Aug 5, Bowl-a-Rama, location TBA
- Aug 10, NARI Board meeting
- Aug 16, monthly chapter meeting, **Arizona Wholesale Supply Co's new location**
- Sep 14, NARI Board meeting
- Sep 20, monthly chapter meeting, located at **Family Air**
- Oct 12, NARI Board Meeting
- Oct 18, 2nd Annual Taste of NARI BBQ Challenge, located at **Arizona Grill & Hearth**
- Nov 5, 2nd Annual Remodeling Materials Parking Lot Sale, located at **the HabiStore**
- Nov 9, NARI Board Meeting
- Nov 15, monthly chapter meeting, located at **Monark**
- Dec 14, NARI Board meeting
- Dec 20, NARI Holiday Party & Gift Raffle, located at **Ferguson**

All events are subject to change. Please check our ***Calendar of Events on our website*** for details and updates on all events. If you are interested in co-hosting any meeting, please contact our office. 800-9015



Thank You David Lupberger!

What dynamic presentations- it was a treat to attend these events! We were also honored to have National NARI member Home Depot sponsor the travel for David Lupberger's visit to Tucson. Judging from the great feedback, the event was extremely well-received by all!



Thank you to everyone who attended the talks! Special thanks to Bruce Johnson of Horizon Spa & Pool Parts for providing the excellent meeting facility, to Rob Hagen, the Home Depot Regional Manager for attending and sharing information about Home Depot, and most of all, thanks to our major sponsor Tucson Rolling Shutters for providing the great Mexican buffet. This was really a tremendous event for all.



GRANITE KITCHEN & BATH
COUNTERTOPS

Granite...The Natural Choice for Beauty!

Join NARI Members at Granite Kitchen & Bath on Tuesday, March 15

We have a great meeting planned and our Education Committee Chair found us a wonderful speaker- Kristin Barnes of **Deliver Dynamic**. She will be telling everyone how to perfect your elevator speech!

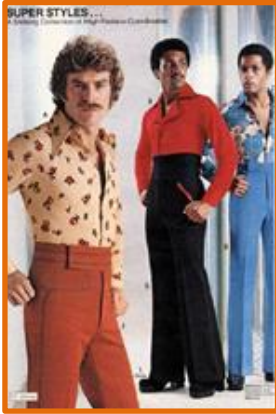


RSVP by Friday, March 11. Granite Kitchen & Bath is located at 5300 N Casa Grande Hwy, Tucson; 5:50-7:30pm. A map link is [here](#). RSVP to 800-9015 or Rebecca@nariofsouthernarizona.com

SAHBA Home Show Excitement & that 70's Show!

We'll have a new tall display from NARI HQ and be in Remodeler's Row again this year, and we will have 100's of new NARI directories to give away to homeowners. We are looking for wonderful NARI members to work in the booth over the course of the 3-day show. The time-slots are only 2-1/2 to 3 hours and you can pair up. Click on **this link** to sign up online. Information about entry badges, parking passes, etc. will be sent to you once you sign up.





Time to dig through your closet for that double-knit suit! On Saturday, April 9th during the home show, “Dress like its 1971” to celebrate SAHBA’s 45th anniversary! It’s not mandatory to dress up but it’s going to be super groovy if you dress like these people.



The Coolest Events are in the Works

Want to sponsor a fabulous NARI event? Without sponsors, these events just don’t happen. Sponsoring these events means visibility for you company in social media, on our website, in event marketing materials, etc.

- Multi-Industry Mixer on May 9: \$900*
- Bowl-a-Rama on Aug.5: \$650.00*
- Taste of NARI BBQ Challenge Oct.18: \$700*
- Remodeling Materials Parking Lot Sale Nov. 5: \$600
- Holiday party Dec. 20: \$500*



Please **contact Rebecca** to find out about our 2016 NARI event sponsorship packages, 800-9015.

*Sponsorship budgets for future events subject to change

Visit us online at **NARI of Southern Arizona** Contact the editor: (520) 800-9015
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