

NARI OF SOUTHERN ARIZONA'S MONTHLY NEWSLETTER

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A Letter from the Editor

Dear NARI members and colleagues

If you happened to attend our March chapter meeting at Granite Kitchen and Bath you heard my announcement. After 5-1/2 years of working for NARI, I'm stepping down to pursue other interests; my last day is Monday, April 11. NARI is the premiere remodeling trade association in the USA and is a great organization- I feel privileged to have worked with everyone that makes this organization great: our wonderful Board and Committee members, our many volunteers, our monthly meeting hosts, industry

partners, the speakers and presenters we have had over the years, and the charities we have worked with. I also want to especially thank all of the Board Presidents I have had the privilege to work with since 2010; our chapter founder and first Board President Janice Donald of Eren Design & Remodeling, Joe Zitkus of Quartz Concepts, Dan Gullick of Investment Builders, Jeff Walling of Re-Bath and 5-Day Kitchens, Val Romero of Arizona Grill & Hearth, and current Board President Chris Trafton of Tucson Rolling Shutters. And of course the rest of our current leadership: Vice president Tim Barrett of Desert Earth and Wood, Chairman of the Board Val Romero, Secretary and Education Committee Chair Jillian Puglisi of Ferguson, Treasurer Brenda Jordan of A Bookkeeping Solution, Fundraising and Events Committee Chair Kelly Potter of Eren Design & Remodeling, and Membership Committee Chair Sand Zaspel of Ferguson. You have all helped this organization move forward with momentum to take it into the future. In the meantime, the Board is working on a replacement-look for a new chapter admin at the next meeting!

Thank you all for your support of NARI and see you at a networking event in the future.

~Rebecca

Chapter Executive, NARI of Southern Arizona

Upcoming Chapter Meetings & Special Events

Upcoming Events for 2016- hyperlinks are **bold**- the full calendar is **online**.

- Apr 6-9, 2016 **NARI HQ annual business meeting in Austin, TX**
- Apr 10, 2016, **SAHBA Home Show**, NARI will be in booth #724
- Apr 3, NARI Board Meeting
- Apr 19, monthly chapter meeting, located at **Benjamin Supply**, with Board elections
- Apr 26, Aspire Institute for Contractors **workshop in Chandler, AZ**
- Apr 27, Industry networking event at Floor & Decor
- May 9, NARI's 2nd Annual Multi-Industry Mixer, location TBA
- May 11, NARI Board Meeting
- May 17, monthly chapter meeting, located at **Andrew Lauren Granite's new building**

All events are subject to change. Please check our ***Calendar of Events on our website*** for details and updates on all events. If you are interested in co-hosting any meeting, please contact our office. 800-9015

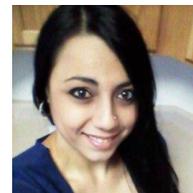
Thank You Granite Kitchen & Bath

We have a great meeting and Kristin Barnes turned out to be very dynamic! We also had a surprise meeting sponsor: Cambria was there showing off some of their wonderful new quartz slabs. *Thank You* to everyone at Granite Kitchen & Bath, to Kristin Barnes, and to Cambria for providing the food and beverages.



Join us in April at Benjamin Supply!

Tuesday, April 19th, 5:30-7:30pm is our next monthly Chapter meeting. We have a special speaker-Education by Diana Eidson of **No Pressure Sales**



Diana Eidson



Training- she will do a talk on “How to Become the High-price Leader”. Be sure to RSVP as soon as possible- preferably before April 11th- we already have about 25 people on the list! It’s going to be a great meeting.

SAHBA Home Show Excitement

It’s almost here and our new directories are beautiful and ready to put into home owners

hands! If you are interested in volunteering to help out in the NARI booth, please **sign up online TODAY**, there are still a couple slots left; it’s easy and you can see who else is signed up.



The Aspire Institute Presents a 1-Day Business Workshop for Contractors- *Discount available NAR e-News Readers!*



If you were inspired by what you heard in February from David Lupberger, he’s going to be in Chandler with Presenter Ken Brookings, Aspire founder & CEO. They will be talking about where profit comes from and how to improve your company’s bottom line and your cash flow. Sign-up for this event coming on April 26th, 9:00am to 4:00pm in Chandler- a whole day of education *for up to four of your senior management* for one low price of \$195 (w/o discount, \$295)- includes breakfast, lunch and materials! Register today- call 888-252-8998 or go online; click **here**. Use the discount code ASPIREAZ.

About the Aspire Institute- For over 20 years Aspire has been helping the owners and leaders of small businesses achieve new levels of success. We focus on helping those who are expert in their craft become equally powerful as professional business operators. We have developed a proven approach called The Aspire Method™ that integrates coaching, education, training, mentoring; all empowered by the Aspire Intelligence system.

Free Floor & Décor Pro Services Industry Networking Event



NARI member Floor & Décor is hosting a tabletop networking event April 27th, 5-8pm. Dinner, networking, meet suppliers, win really cool prizes. Meet the Pro Services Manager, Danny Garcia. Look for the NARI table- our volunteers will be promoting membership. Family & friends are welcome! Please RSVP to Danny Garcia at 520-442-7515 or 141proadm@flooranddecor.com FLOOR & DÉCOR is located at 7125 E. Broadway Blvd. **Map link here.**

Remembering Sky Havens

Sky was a big part of NARI- always at meetings, on the Membership Committee, and a big supporter. This is how we like to remember him- with laughter, goofy humor, and a big smile. Rest in peace Sky.



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